



Bronntly
Commercial



AND INDUSTRIAL SERVICES, INC.

COMPANY PROFILE



Brownfly Commercial Company Profile

Brownfly Commercial is a dynamic industrial sales company serving a diverse clientele, including multinational companies across various industries. We have established a strong reputation as the preferred supplier of a comprehensive range of world-class instrumentation and control products, along with electro-mechanical, mechanical, electrical, and industrial equipment.

Humble Beginnings of Brownfly Commercial and Industrial Services Inc

On the 8th of February 2008, with a mere capital of fifteen thousand pesos (Php 15,000.00), 11 years of work experience within the trading business, and a very powerful dream, Josephine Vistan Peralta started Brownfly Commercial in a small office located at #7 Sto. Domingo St. in Doña Juana Homes, Brgy. Holy Spirit, Quezon City. It was more than just a physical space; it was the foundation of a clear vision driven by hard work, determination, and passion.

In 2015, Brownfly Commercial expanded its offerings to better meet the evolving needs of our customers. We introduced after-sales services, including repair, maintenance, and calibration, as well as turnkey project solutions. This expansion supports our extensive product lines and addresses the growing demands of our clientele.

Now, as we continue to grow, Brownfly Commercial has established operations in key locations nationwide to enhance our ability to serve customers effectively. We are also expanding our global reach through affiliate partners in strategic locations, including Germany, the USA, Japan, Singapore, and Hong Kong. This expansion enhances our sourcing capabilities and ensures that we deliver the most cost-effective solutions to our clients.



About Our Company

Our Vision:

To be the most trusted provider of excellent solutions and the leading supplier of world-class quality products and services for all manufacturing industries in the Philippines.

Our Mission:

To collaborate closely with our clients to ensure smooth operations, enhance productivity, and prevent downtime.

- We buy directly from manufacturers or main distributors to ensure that we deliver world-class quality products and cost-effective solutions with the shortest possible delivery lead time.
- We have a dedicated team of highly skilled service engineers, safety officers, and customer service representatives available to assist our clients with after-sales support and service needs.
- We maintain an expert buying arm in Germany, the USA, Japan, Singapore and HongKong, enabling us to efficiently respond to our clients' urgent requirements and concerns.



Our Professional Team

We believe in empowering our people to grow stronger every day, to transform our good into great.

Our strengths-based leaders and capable teams prioritize ongoing learning and character development, fostering a positive and engaging culture while delivering efficient operations and exceptional customer service.

Our G.R.E.A.T. Values

Guided by our principle of excellence and our passion to lead a life of significance, we will give our very best to uphold our core values.

- **Generosity:** We are passionate about giving back and making a positive impact on our community.
- **Reliability:** We pride ourselves on being dependable, consistently delivering on our commitments.
- **Excellence:** We strive to achieve the highest standards of performance and quality in everything we do.
- **Adaptability:** We are skilled at adjusting to new conditions, changes, and challenges.
- **Trustworthy:** We maintain transparency in our dealings, honor our agreements, and promptly address any issues or concerns.



Our Workplace Culture

A. 9 Best Practices

1. Believe in yourself.
2. Be better than yesterday.
3. Always look on the brighter side.
4. Focus on solutions.
5. Go with the flow.
6. Safety first.
7. Lead by example.
8. We are stronger when we work together.
9. Sharing is caring.

B. 8 Expectations for Leaders

1. Provide Solutions
2. Build Relationships
3. Empower Leaders
4. Communicate Clearly
5. Inspire People
6. Lead Change
7. Think Strategically
8. Create Accountability



Our Quality Products & Services

Our competitive advantage lies in our ability to deliver comprehensive and cost-effective solutions tailored to the specific needs of our clients. We specialize in supplying genuine OEM products across various categories,

including pumps, gear motors, frequency inverters, control valves, and more, designed to enhance engineering processes.

PRODUCTS FROM UNITED STATES OF AMERICA (USA)

	ASCO manufactures solenoid valves, pneumatic products, pressure sensors and switches, control systems, actuators, and safety and relief valves.
	Bray manufactures ball valves, butterfly valves, actuators, check valves, control valves, and valve accessories.
	Armstrong manufactures a variety of products, including valves, pumps, heat exchangers, condensate return systems, steam traps, and boilers. These products are primarily used in heating, cooling, and steam systems.
	Nibco manufactures a variety of products, including valves, fittings, host bibbs, pipe, and backflow preventers.
	Red Lion offers flow meters, pressure sensors, level sensors, data loggers, industrial displays, and control products.

The logo for Balluff, featuring the word "BALLUFF" in a bold, black, sans-serif font.

Balluff manufactures a range of products, including sensors, RFID systems, industrial connectors, machine vision systems, and automation technology components. These products are used in various applications, such as factory automation, logistics, and process control.



Wilden manufactures a variety of products, including air-operated double diaphragm (AODD) pumps, accessories for diaphragm pumps, and control systems.



Banner manufactures photoelectric sensors, safety light curtains, industrial wireless devices, machine vision systems, and LED lights.



Bellofram manufactures a range of products, including pressure gauges, pressure regulators, diaphragm valves, and industrial flow meters.



Baldor manufactures a variety of products, including electric motors, drives, gear reducers, and generators. These products are widely used in applications such as industrial automation, HVAC, and agricultural equipment.



PRODUCTS FROM JAPAN:

	Shinko offers process control products including sensors, actuators, and control valves designed for industrial automation. Their solutions enhance operational efficiency and precision in various manufacturing processes.
	Mitsubishi offers electrical products including circuit breakers, relays, contactors, programmable logic controllers (PLCs), human-machine interfaces (HMIs), variable frequency drives, electric motors, and power distribution equipment.
	Lenze specializes in drive and automation technology, offering solutions such as motors, gearboxes, and control systems designed to enhance performance and efficiency in industrial applications, particularly in manufacturing and packaging.
	Tsubaki specializes in power transmission and motion control solutions, offering a range of products including chains, sprockets, and couplings, designed for various industries such as automotive, manufacturing, and food processing.
	Sumitomo offers a diverse range of products, including power transmission equipment such as gearboxes, chains, and belts for industrial applications, automotive components like drivetrain parts and bearings, and construction machinery for mining and construction.
	Fuji Electric provides a range of products, including circuit breakers, variable frequency drives (VFDs), servo systems, and power distribution equipment. They also offer programmable Logic controllers (PLCs) and human-machine interfaces (HMIs), as well as sensors and measuring instruments.



Mikiki Pulley specializes in manufacturing high-quality pulleys, belts, and motion control components, providing solutions for a range of applications in industries such as automation, robotics, and conveyor systems.



Ogura specializes in the production of clutches, brakes, and related products, offering innovative solutions for various applications in industries such as automotive,



Toshiba specializes in a diverse range of technologies and solutions, including power systems, industrial automation, semiconductor manufacturing, and digital solutions, focusing on enhancing efficiency and sustainability across multiple industries.



Yaskawa specializes in motion control and robotics, offering products such as servo drives, motors, and industrial robots designed to improve automation, efficiency, and precision in manufacturing and various industrial applications.



SICK specializes in sensor solutions and automation technology, providing a wide range of products such as photoelectric sensors, safety systems, and industrial barcode scanners for applications in manufacturing, logistics, and process automation.

PRODUCTS FROM GERMANY:

	Endress+Hauser specializes in process automation and measurement technology, providing a wide range of instruments for measuring flow, level, temperature, pressure, and analytical parameters, primarily for industries such as chemicals, water, and food and beverage.
	GEMÜ specializes in valve and flow control solutions, offering high-quality products for fluid and gas handling in industries such as pharmaceuticals, biotechnology, and water treatment, with a focus on automation and system integration.
	Kobold specializes in measurement and control technology, providing a range of instruments for flow, level, temperature, and pressure measurement, primarily for industrial applications in sectors such as water treatment, chemical processing, and food and beverage.
	Pepperl+Fuchs specializes in industrial automation and explosion protection, offering a wide range of sensors, interface devices, and systems for enhancing process control and safety in various industries, including manufacturing and logistics.
	Siemens specializes in digital industries, smart infrastructure, mobility, and healthcare, providing advanced technology solutions that enhance automation, energy efficiency, and connectivity across various sectors.
	Global manufacturer of process instrumentation. Its product portfolio includes sensors for measurement of level, point level, pressure as well as equipment and software for integration into process control systems.



	Provides a comprehensive range of products and systems for inventory management and tank terminal operations, offering open connectivity, modular design and a robust migration path.
	Gestra specializes in innovative solutions for steam and fluid control, providing high-quality valves, level controls, and monitoring systems for industries such as energy, chemical processing, and food production.
	Wika specializes in measurement technology, offering precision instruments for pressure, temperature, level, and flow measurement, along with calibration services and process automation solutions across various industries.
	Ashcroft specializes in pressure and temperature measurement solutions, offering a variety of gauges, transmitters, and switches designed for industrial applications across sectors such as oil and gas, pharmaceuticals, and manufacturing.
	Turck specializes in industrial automation and connectivity solutions, providing a range of products including sensors, interface devices, and network technologies to enhance efficiency and reliability in manufacturing and process industries.



	ABB specializes in electrification, automation, and digitalization, providing advanced technologies and solutions for industries such as power, manufacturing, and transportation, with a strong emphasis on energy efficiency and sustainability.
	Schneider Electric specializes in energy management and automation solutions, offering products and services that enhance efficiency, sustainability, and reliability across various sectors, including buildings, data centers, infrastructure, and industries.
	Ari Armaturen specializes in the manufacturing of valves and fittings for industrial applications, focusing on solutions for temperature and pressure control in sectors such as energy, chemical processing, and water treatment.
	Hauber specializes in the design and manufacture of high-quality measuring instruments, particularly focusing on advanced solutions for pressure and temperature measurement, as well as calibration technology for industrial applications.



<u>PUMPS</u>	
	Tsurumi manufactures a range of pumps, including submersible pumps for construction and mining, sump pumps for drainage, wastewater pumps for sewage applications, slurry pumps for handling abrasive materials, and vertical pumps for industrial processes and water treatment.
	Grundfos manufactures a variety of pumps, including circulator pumps, submersible pumps, wastewater pumps, and booster pumps, designed for applications in water supply, heating, and wastewater management.
	Submersible industrial & sewage pump, Centrifugal pump, Sanitary pump, Metering pump, Sanitary centrifugal & lobe pumps, Submersible wastewater pumps,
	KSB manufactures a variety of pumps, including centrifugal pumps, submersible pumps, and positive displacement pumps, designed for applications in water supply, wastewater management, and industrial processes.
	Ritz specializes in manufacturing submersible pumps and wastewater treatment solutions, providing reliable products for various applications in municipal and industrial sectors. 4o mini



Waukesha manufactures positive displacement pumps, primarily for sanitary applications in industries such as food and beverage, pharmaceutical, and cosmetics, focusing on precise flow control and hygiene.



Wilden specializes in air-operated double-diaphragm (AODD) pumps, providing reliable fluid transfer solutions for a variety of industries, including food and beverage, chemical processing, and pharmaceuticals.



Southern Cross specializes in the manufacture of water pumps and associated products, focusing on solutions for agricultural, industrial, and domestic applications, including irrigation and water supply systems.



VALVES	
	Biffi manufactures a range of valves, including ball valves, butterfly valves, and gate valves, designed for automation in various industrial applications.
	Keystone specializes in the manufacture of valves, including ball valves, butterfly valves, and gate valves, focusing on providing reliable flow control solutions for various industrial applications, including oil and gas, water treatment, and HVAC systems.
	Tyco manufactures a variety of valves, including gate valves, globe valves, check valves, and ball valves, primarily for use in fire protection, water management, and industrial applications.
	Bray specializes in the manufacture of valves and flow control products, including butterfly valves, ball valves, and actuators, designed for various applications in industries such as water treatment, oil and gas, and chemical processing.
	Kunkle specializes in the manufacture of pressure relief valves, safety valves, and other pressure control products, primarily for applications in steam, gas, and liquid service across various industries, including oil and gas, power generation, and chemical processing.
	Armstrong manufactures various types of valves, including steam traps, control valves, and check valves, designed for use in steam, condensate, and hot water systems.



Crane specializes in the manufacture of valves and flow control products, including ball valves, gate valves, globe valves, and check valves, serving industries such as oil and gas, water treatment, and power generation.



Smith manufactures a variety of valves, including gate valves, globe valves, check valves, and ball valves, primarily for use in industrial applications such as oil and gas and chemical processing.



Klinger specializes in the manufacture of valves, seals, and gaskets, offering products such as ball valves, gate valves, and globe valves, primarily for applications in the oil and gas, chemical, and water treatment industries.



GEMÜ manufactures a variety of valves, including diaphragm valves, ball valves, butterfly valves, and globe valves, designed for precise control in applications across pharmaceuticals, biotechnology, and water treatment.



ASCO specializes in the manufacture of solenoid valves and fluid automation products, including pneumatic and hydraulic valves, designed for controlling the flow of gases and liquids in various industrial applications.



Our Trusted Partners

Our commitment to quality and customer satisfaction has enabled us to build strong relationships with our clients, establishing Akinito Trading as one of the most trusted solutions provider in the industry.

LIST OF BUSINESS PARTNERS

BEVERAGE



**SAN MIGUEL
BREWERY INC.**



**ASIA BREWERY
INCORPORATED**





FOOD





ENERGY



San Miguel
Global Power



steag

STEAG state
power inc.

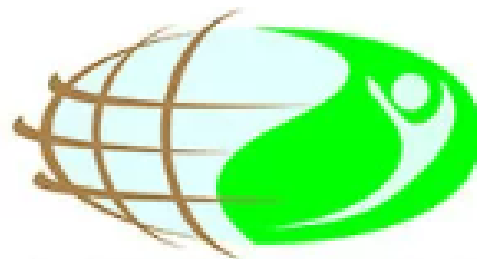


AboitizPower

GNPOWER LTD. Co.



PETRON



PHILIPPINE RESINS INDUSTRIES, INC.

OIL MILL





PERSONAL HEALTH CARE



WATER



Water made smarter.





INFRASTRUCTURE



SMC INFRASTRUCTURE

PACKAGING



MACROASIA
INFLIGHT SERVICES CORPORATION



MALINTA CORRUGATED
BOXES MANUFACTURING
CORPORATION



SAN MIGUEL
YAMAMURA



Be Our Strategic Business Partner

At Brownfly Commercial, we value our beginnings and the journey that has brought us here. Every step we take reflects our dedication, hard work, and the relationships we've built along the way. We look forward to continuing this journey, serving our clients with integrity, and achieving even greater success together.

We offer you a wide range of world-class quality products and brands to meet all your requirements.

- **Proven Experience:**

With over 16 years in the industry, we have a proven track record of providing excellent solutions and high-quality industrial products.

- **Top Brands:**

Choose from our selection of well-known global brands, ensuring you receive the best value for your investment.

- **Expert Support:**

Let our highly trained staff assist you in discovering exactly what you need to optimize your operations.